Winning on the Merits: The Joint Effects of Content and Style on Debate Outcomes

Lu Wang¹, Nick Beauchamp^{2,3}, Sarah Shugars³, Kechen Qin¹

¹College of Computer and Information Science

²Department of Political Science

³Network Science Institute



Why Do We Care about Debates?



"I felt Sanders yelled better on big banks and political corruption but Clinton yelled better on Israel and the minimum wage."

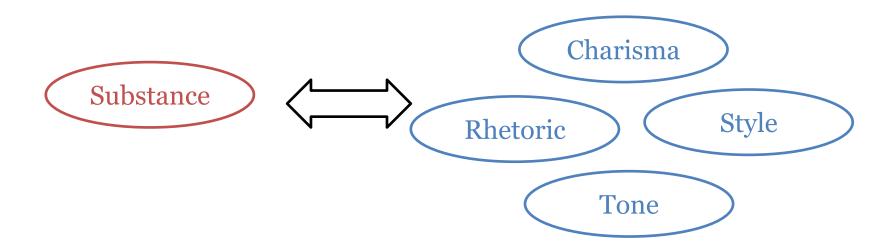
[Source: www.newyorker.com]

How Does One Win a Debate?

- Ideally, win a debate based on the merits
 - Facts
 - Reasons
 - Mutual understanding

How Does One Win a Debate?

However, in reality...



I think my strongest asset, maybe by far, is my temperament. I have a winning temperament.

333





The Joint Effect: A Discussion on "Abolishing the Death Penalty"

Pro: ... When you look at capital convictions, you can demonstrate on innocence grounds a 4.1 percent error rate... I mean, would you accept that in flying airplanes? ...

A Discussion on "Abolishing the Death Penalty"

Topic: execution of the innocents

Pro: ... When you look at capital convictions, you can demonstrate on innocence grounds a 4.1 percent error rate... I mean, would you accept that in flying airplanes? ...

A Discussion on "Abolishing the Death Penalty"

Topic: execution of the innocents

Numbers

Pro: ... When you look at capital convictions, you can demonstrate on innocence grounds a 4.1 percent error rate... I mean, would you accept that in flying airplanes? ...

A Discussion on "Abolishing the Death Penalty"

Topic: execution of the innocents

Questions

Pro: ... When you look at capital convictions, you can demonstrate on innocence grounds a 4.1 percept error rate... I mean, would you accept that in flying airplanes? ...

A Discussion on "Abolishing the Death Penalty"

Topic: execution of the innocents

Pro: ... When you look at capital convictions, you can demonstrate on innocence grounds a 4.1 percent error rate... I mean, would you accept that in flying airplanes? ...

Content and Style are Deeply Intertwined

- Two topic strength assumptions
- Debate topics come with intrinsic strengths for different sides.
 - E.g., "execution of the innocents" is stronger for Pro (supporting abolishing death penalty) than Con.

• Style may vary for strong arguments and weak arguments.

Related Work

- Style and content have been studied separately.
- Stylistic elements of arguments
 - Argument extraction and classification [Feng and Hirst, 2011; Mochales and Moens, 2011; Stand and Gurevych, 2014]
 - Persuasion effect [Tan et al., 2016; Cano-Basave and He, 2016]
- Topic control and shift
 - Self-promotion and attacks [Zhang et al., 2015]

Our Goal

- We aim to build a debate prediction model which is able to
 - identify the topics and their intrinsic strengths for different sides
 - model the interaction between topic strength and linguistic features of arguments

Data

- 118 Intelligence Squared U.S. debates
- Oxford-style

Opening Statement

 $\hat{\Gamma}$

Moderated Discussion



Closing Statement



Data

- Who is the winner
 - Recording votes before and after debate
 - pro, con, undecided
 - Winner: the side that gains more votes

Preprocessing: Argument Identification

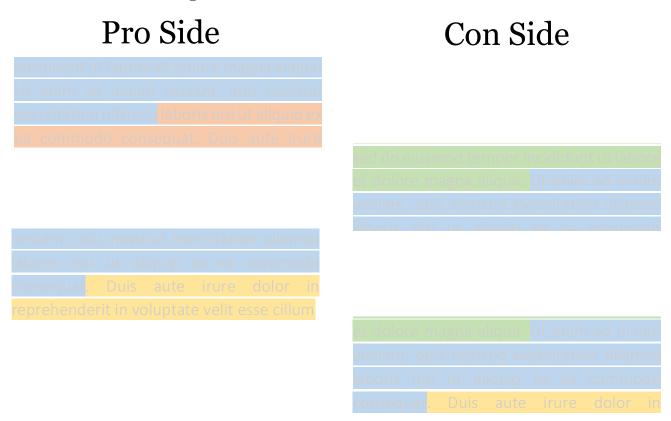
Deterrent effect

Execution of innocents

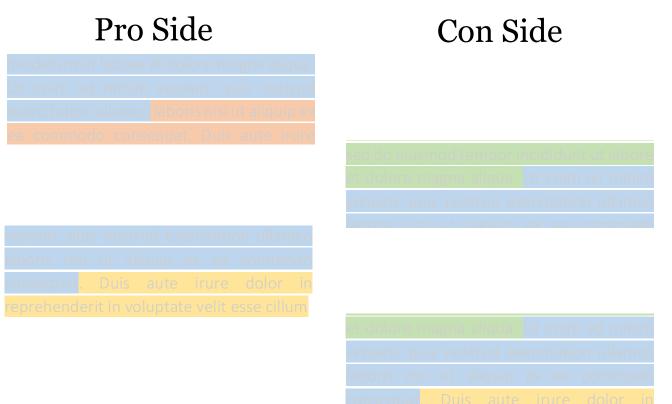
Pro: The death penalty does not deter. The National Academy of Sciences recently reviewed all of the studies and found no evidence of a deterrent effect. ... The death penalty is administered arbitrarily. ... When you look at capital convictions, you can demonstrate on innocence grounds a 4.1 percent error rate...

Hidden topic Markov model (HTMM) [Gruber et al., 2007]: A topic modeling approach that models topics and topic transitions

• For each debate d_i , it consists of a sequence of arguments, $\mathbf{x_i}$, from two sides.



- The debate outcome is y_i .
 - $-y_i$ =1 means Pro wins and y_i =-1 means Con wins.



- Topic system: debaters issue arguments from *K* topics.
- Each topic has an intrinsic persuasion strength, which may vary between sides.

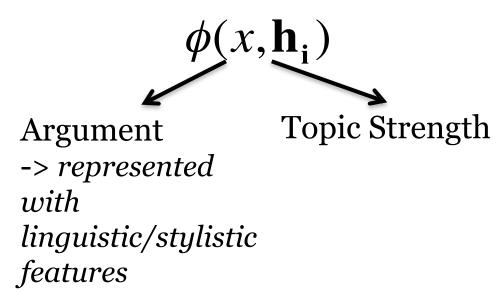
- Topic system: debaters issue arguments from *K* topics.
- Each topic has an intrinsic persuasion strength, which may vary between sides. For example,

Debate: "Abolishing the Death Penalty"

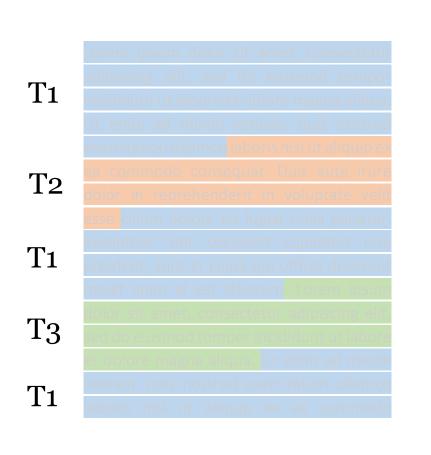
	T1: execution of innocents	T2: deterrent effect	T3: morality
Pro	Strong	Weak	Strong
Con	Weak	Strong	Weak

- Topic system: debaters issue arguments from *K* topics.
- Each topic has an intrinsic persuasion strength, which may vary between sides.
- The topic strength system is represented as \mathbf{h}_{i} .
 - Unknown, and need to be inferred for both training and test

Each argument *x* is represented as a feature vector:



 $\phi(x, \mathbf{h_i})$



Stylistic Feature Topic strength

$$T_1 = Strong$$

$$T2 = Weak$$

$$T_1 = Strong$$

$$T_3 = Weak$$

$$\phi(x, \mathbf{h_i})$$

Stylistic Feature Topic strength

$$T_1 = Strong$$

exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure

dolor sit amet, consectetur adipiscing elit,

$$T_1 = Strong$$

$$= 2$$

T1

T2

T1

T3

T1

$$\phi(x, \mathbf{h_i})$$

Stylistic Feature Topic strength

$$T_1 = Strong$$

T1

T2

T3

$$T_1 = Strong$$

Pro: $\Phi(\mathbf{x}_i^p, \mathbf{h}_i) = \sum \phi(x, \mathbf{h}_i)$ Con: $\Phi(\mathbf{x}_i^c, \mathbf{h}_i) = \sum \phi(x, \mathbf{h}_i)$

Compute scores for two sides

$$-\mathbf{Pro}: f^p = \max_{\mathbf{h_i}} \mathbf{w} \cdot [\Phi(\mathbf{x_i^p, h_i}) - \Phi(\mathbf{x_i^c, h_i})]$$

$$-\mathbf{Con}: f^c = \max_{\mathbf{h}_i} \mathbf{w} \cdot [\Phi(\mathbf{x}_i^c, \mathbf{h}_i) - \Phi(\mathbf{x}_i^p, \mathbf{h}_i)]$$

- w contains the feature weights, and is learned from training data.
- $-\mathbf{h_i}$ is inferred topic strengths.

Compute scores for two sides

$$-\mathbf{Pro}: f^p = \max_{\mathbf{h_i}} \mathbf{w} \cdot [\Phi(\mathbf{x_i^p, h_i}) - \Phi(\mathbf{x_i^c, h_i})]$$

$$-\mathbf{Con}: f^{c} = \max_{\mathbf{h_i}} \mathbf{w} \cdot [\Phi(\mathbf{x_i^c, h_i}) - \Phi(\mathbf{x_i^p, h_i})]$$

- If $f^p > f^c$, then y=1 (**Pro** wins);
- otherwise, y=-1 (**Con** wins).

Training

• To learn the feature weights **w**, we use the large margin training objective:

$$\min_{\mathbf{w}} \frac{1}{2} \|\mathbf{w}\|^2 + C \cdot \sum_{i} l(-y_i \cdot \max_{\mathbf{h}_i} \mathbf{w} \cdot [\Phi(\mathbf{x}_i^p, \mathbf{h}_i) - \Phi(\mathbf{x}_i^c, \mathbf{h}_i)])$$

- Basic Features
 - Personal pronouns
 - Implication of communicative goals [Brown and Gilman, 1960 Wilson, 1990]
 - Sentiment and emotion words
 - Subjective language usage is prevalent.

- Style Features
 - Formality [Brooke et al., 2010]
 - Revealing speakers' opinions or intentions [Irvine,
 1979]
 - E.g., digest vs. imbibe, add vs. affix
 - Hedging [Hyland, 2005]
 - E.g., probably, somewhat

- Discourse Features
 - Discourse structure has been shown effective for detecting argumentative structure [Stab and Gurevych, 2014]
 - Usage of discourse connectives
 - E.g. however, moreover, therefore
 - Collected from Penn Discourse Treebank[Prasad et al., 2007]

- Argument Features
 - Readability scores
 - Flesch reading ease score

- Interaction with Opponents
 - Whether the debater addresses opponent's point, i.e., arguments of the same topic
 - Number of words used to address opponent

Experimental Setup

- Leave-one-out
- Baselines:
 - Ngrams: unigrams + bigrams
 - Audience feedback: applause + laughter

Main Results

Features	SVM
Unigrams + Bigrams	61.0
Audience Feedback (applause and laughter)	56.8

	Without Topic Strength	With Topic Strength
Basic (unigrams, sentiment words, etc)	57.6	59.3
+ Style, Semantic, Discourse	59.3	65.3
+ Argument	62.7	69.5
+ Interaction	66.1	73.7

[Note: our features do not contain bigrams or above.]

Main Results

Features	SVM
Unigrams + Bigrams	61.0
Audience Feedback (applause and laughter)	56.8

	Without Topic Strength	With Topic Strength
Basic (unigrams, sentiment words, etc)	57.6	59.3
+ Style, Semantic, Discourse	59.3	65.3
+ Argument	62.7	69.5
+ Interaction	66.1	73.7

[Note: our features do not contain bigrams or above.]

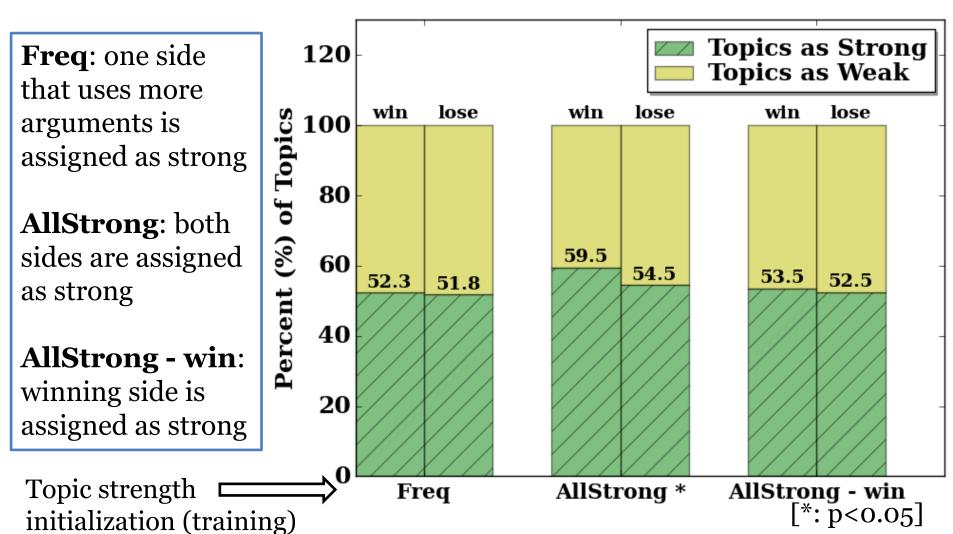
Discussions



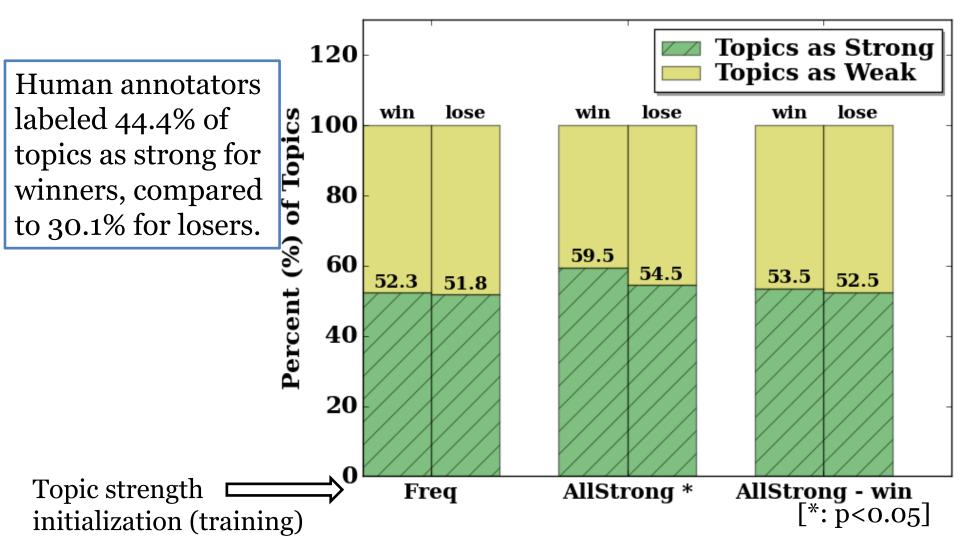
- Argument Usage:
 - Do winning sides use more strong arguments?
- Topic Shift:
 - Do debaters change topics to ones that benefit them?

- Salient Features:
 - Do strong arguments and weak arguments have different indicative features?

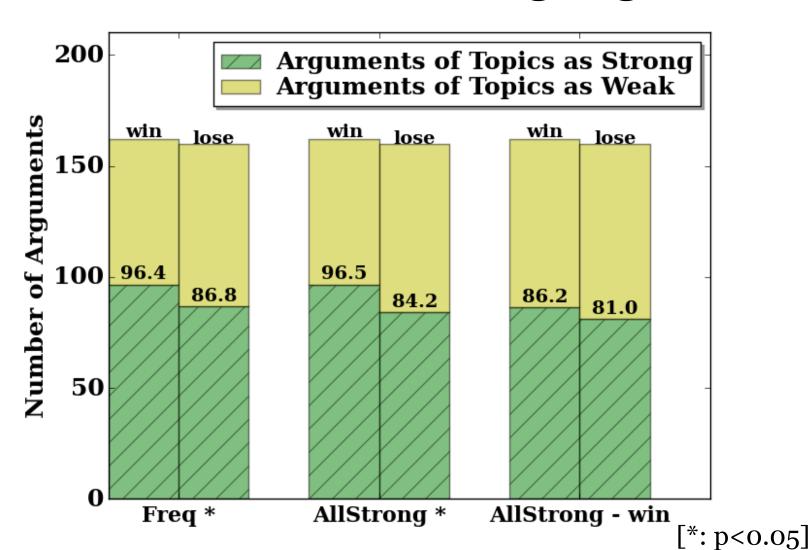
Winners Own More Strong Topics



Winners Own More Strong Topics



Winners Uses More Strong Arguments



Discussions

- Argument Usage:
 - Do winning sides use more strong arguments?



- Topic Shift:
 - Do debaters change topics to ones that benefit them?
- Salient Features:
 - Do strong arguments and weak arguments have different indicative features?

Topic Shifting Behavior

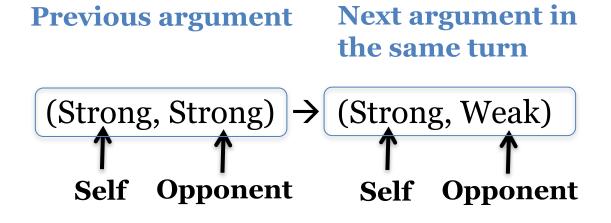
Debaters make 1.5 topic shifts in each turn on average.

	Winners		Los	ers
Shift-to	STRONG	WEAK	STRONG	WEAK
	61.4%	38.6%	53.6%	46.4%

Topic Shifting Behavior

	Winners		Los	ers
Shift-to	STRONG	WEAK	STRONG	WEAK
	61.4%	38.6%	53.6%	46.4%

Especially, one of top shifting behavior for winners:



Discussions

- Argument Usage:
 - Do winning sides use more strong arguments?

- Topic Shift:
 - Do debaters change topics to ones that benefit them?



– Do strong arguments and weak arguments have different indicative features?

	STRONG Topics	WEAK Topics
Basic Features	# "we"	# "you"
	# "they"	# "I"
	# "emotion:sadness"	# "emotion:joy"
	# "emotion:disgust"	# "emotion:trust"

	STRONG Topics	WEAK Topics
Basic Features	# "we"	# "you"
	# "they"	# "I"
	# "emotion:sadness"	# "emotion:joy"
	# "emotion:disgust"	# "emotion:trust"
Style, Semantic, Discourse Features	# formal words	# "discourse:contrast"
	# "frame:capability"	# "frame:certainty"
	# "frame:information"	

	STRONG Topics	WEAK Topics
Basic Features	# "we"	# "you"
	# "they"	# "I"
	# "emotion:sadness"	# "emotion:joy"
	# "emotion:disgust"	# "emotion:trust"
Style, Semantic, Discourse Features	# formal words	# "discourse:contrast"
	# "frame:capability"	# "frame:certainty"
	# "frame:information"	
Argument Features	# sentiment:negative	# sentiment:neutral

	STRONG Topics	WEAK Topics
Basic Features	# "we"	# "you"
	# "they"	# "I"
	# "emotion:sadness"	# "emotion:joy"
	# "emotion:disgust"	# "emotion:trust"
Style, Semantic, Discourse Features	# formal words	# "discourse:contrast"
	# "frame:capability"	# "frame:certainty"
	# "frame:information"	
Argument Features	# sentiment:negative	# sentiment:neutral
Interaction Features	# words addressing	if addressing
	opponent's argument	opponent's argument
	# common words with opponent's argument	

Conclusion

• We present a debate prediction model that learns latent persuasive strengths of topics, and their interaction with linguistic style of arguments.

We find that

- winners tend to use more stronger arguments;
- debaters tend to strategically shift topics to stronger ground;
- strong and weak arguments differ in their language usage.

Future Work

Better representation of topics and arguments

• Argumentation process in other types of debates, e.g., online debates, Supreme Court oral arguments

Thank you!

More information:

www.ccs.neu.edu/home/luwang/ luwang@ccs.neu.edu

Find Northeastern NLP at <u>nlp.ccis.northeastern.edu/</u>