Name (first & last)

| Photo | My Story Briefly describe background, needs, and/or"day in the life" (including concerns, interests, etc.) related directly to the product | Persona Characteristics Map persona to variable categories Category 1: endpoint endpoint |
|-------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|
| Representative Quote | Goal 1: Heading Briefly explain end, experience, or life goal | Category 2 endpoint endpoint |
| Archetype | Goal 2: Heading Briefly explain end, experience, or life goal | Category 3 endpoint endpoint |
| Demographics E.g., Age, Gender, Time w/UCB, Neighborhood | Goal 3: Heading Briefly explain end, experience, or life goal | Category 4 |
| | Frustrations | endpoint endpoint |